

Financial Markets Law Committee (“FMLC”)

Asset Management Scoping Forum

Date: Thursday 19 September 2019

Time: 2.00pm to 3.30pm

Location: Bank of England, Threadneedle St, London, EC2R 8AH



In Attendance:

Emma Rachmaninov (Chair)

Antony Bryceson

Richard Chapman

Kirsten Lapham

Owen Lysak

Michelle Moran

Ezra Zahabi

Freshfields Bruckhaus Deringer LLP

AB Trading Advisors

AB Trading Advisors

Ropes & Gray International LLP

Clifford Chance LLP

K&L Gates LLP

Akin Gump Strauss Hauer & Feld LLP

Hwee Peng Ngoh

Virgilio Diniz

FMLC Secretariat

FMLC Secretariat

Regrets:

Phil Bartram

Gregg Beechey

Iain Cullen

Julian Eustace

David Gasperow

Jon May

Leonard Ng

Martin Parkes

Neil Robson

Selina Sagayam

Palvi Shah

Sam Wilson

Travers Smith LLP

Fried, Frank, Harris, Shriver & Jacobson (London) LLP

Simmons & Simmons LLP

Schroders Investment Management Ltd

Orbis Investments

Marshall Wace LLP

Sidley Austin LLP

Blackrock Investment Management (UK) Limited

Katten Muchin Rosenman UK LLP

Gibson, Dunn & Crutcher UK LLP

JP Morgan

Fried, Frank, Harris, Shriver & Jacobson (London) LLP

Registered Charity Number: 1164902.

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Minutes:

1. Introductions

- 1.1 Emma Rachmaninov opened the meeting and members introduced themselves.

2. ESG and Stewardship (Michelle Moran)

- 2.1 Michelle Moran started the discussion by observing that the topic of Environmental, Social and Governance (“**ESG**”) has been gaining more attention and entering mainstream thinking—as can be seen from, for example, the recent [ESMA’s technical advice to the European Commission on integrating sustainability risks and factors in MiFID II](#)—when before, the perception was that ESG considerations was more of a free choice rather than a regulatory compliance obligation and clients are therefore now looking at ESG quite seriously. It is hoped that the Financial Conduct Authority (“**FCA**”) would be looking at this but it appears that the FCA has yet to do so.
- 2.2 The European Commission adopted in May 2018 a package of measures on sustainable finance including a [proposal for a regulation on the establishment of a framework to facilitate sustainable investment](#) for, among other things, the purpose of creating a unified classification system (“**taxonomy**”). A uniform taxonomy and hence a common understanding of, for example, when an economic activity is environmentally sustainable is important as it gives legal certainty and could, as a result, address issues of “greenwashing”—being the practice of making a misleading claim about investment products having sustainability characteristics—as it is currently difficult for investors to differentiate between real sustainable products and those that only purport to be so. An example was given of certain fund managers who refrain from trying to make sustainable investments due to existing uncertainties. This highlights the importance of an agreed taxonomy so that fund managers are able to invest in accordance with clear ESG principles.
- 2.3 A brief introduction of “green bonds” was given. To be eligible for funding *via* an E.U. “green bond”, certain “clean” criteria needs to be satisfied. In this regard, the TEG released a [report](#) recently establishing clear and comparable criteria for determining the activities which should be eligible for funding *via* an E.U. “green bond”. The lack of standardisation of ESG ratings—frequently as a result of these ratings being market driven for particular products—was briefly considered. Such lack of standardisation can be seen in research which shows that ESG ratings from different sources are only

aligned in 6 out of 10 cases. This again highlights the importance of an agreed taxonomy.

- 2.4 Members then engaged in a discussion on sustainable finance and ESG integration. There is currently confusion as to how far one takes ESG. Therefore, although there is general consensus in Europe for ESG disclosure on investments, it is not clear if asset managers are actually allowed to invest in non-sustainable products, being those characterised by the ones with poor rating for ESG. This raises difficulties and uncertainties as there are two conflicting factors at play: an asset manager's fiduciary duty to investors—often to maximise financial returns—and its obligation to comply with the law which might prevent or discourage it from making “unsustainable” investments which yield the financial returns it would otherwise pursue in discharge of its fiduciary duty. There is also confusion between ESG and its component parts such as diversity and governance but it appears that regulators are more focussed at the moment on climate change as opposed to, for example, social impact.
- 2.5 Members agreed that it is a priority to clarify the duties of an asset manager to make investments in compliance with ESG requirements as this is potentially one of the most litigious area for asset managers. It is not currently clear whether ESG considerations should override an asset manager's fiduciary duties to investors as there are no clear standards of compliance. Determining the precise requirements is also made difficult by unclear definitions in guidelines/regulations and various interconnected regulations. A member observed that it appears at this stage to be one of showing best efforts to comply and that ESG development could take a similar approach to that of the Shareholder Rights Directive II. Another member observed that there is no concept or sense of proportion when taking into account ESG considerations and its impact on financial returns.
- 2.6 Members agree that legal certainty is lacking when there is a conflict between an asset manager's fiduciary duty to maximise financial returns for its investors and taking ESG into consideration. Although an asset manager who invests in accordance with investment objectives could amend its investment objectives to include ESG considerations, asset managers should ultimately be given clear directions by regulators to move in favour of ESG when faced with financial returns conflict so that asset managers can provide a legitimate and valid explanation to its investors and properly discharge its duty to investors. Members also agree that ESG has an economic cost that should be factored into asset management modelling.

- 2.7 There are therefore two main questions facing asset managers which needs clarification: Is it clear what duties they have towards their investors when there is potential conflict with any of its ESG legal obligations and whether it is clear to the asset managers which regulatory authority is imposing on it such legal obligations.
- 2.8 Members recognise that it will be helpful for the FCA to issue guidance in this area and hope to take steps to start a dialogue with the FCA.
3. **Plenary discussion on recent and anticipated legislation and developments, including Brexit issues—potential areas of focus for future meetings (Emma Rachmaninov)**
- 3.1 Emma Rachmaninov led a discussion on the status of implementation of the onshoring of E.U. legislation into U.K. domestic law. Members discussed that buy-side have appeared to be more passive in this regard and that market participants are likely, for now, to have focussed only on key issues—with smaller issues to be dealt with in due course—and that they are mainly concerned with whether trading will be affected. It will also be necessary to consider the impact of the Brexit “in flight” bill known as the Financial Services (Implementation of Legislation) Bill (if this bill is passed). “Onshoring” could be an agenda item at the next meeting.
- 3.2 Members also raised the potential “liquidity mismatch” risk issue for funds, which was raised at the last meeting—key issue being that there is a mismatch of the liquidity of the underlying assets and a fund’s redemption policy. It was noted that there has not been any recent new legislation but that it would be useful to keep a watching brief on this and have this on the agenda at the next meeting.
- 3.3 Some other areas of interest were discussed:
- 3.3.1 Potential issues relating to prudential consolidation requirements under the [Proposal for a regulation on the prudential requirements of investment firms](#) (IFR) and the [Proposal for a directive on the prudential supervision of investment firms](#) (IFD), which were discussed at the last meeting. It was agreed that there is no immediate need to do work in this area but it would be useful to keep a watching brief on this.
- 3.3.2 The PRA has issued a policy statement on [“Enhancing banks’ and insurers’ approaches to managing the financial risks from climate change”](#) in April 2019 which requires firms to allocate responsibility for identifying and managing financial risks from climate change to relevant senior management. It was noted that the FCA has not issued any

communication regarding this and that it would be useful to keep a watching brief on this.

4. The FMLC's Public Education Function: Speeches (Virgilio Diniz)

- 4.1 Virgilio Diniz delivered a short presentation on the FMLC's Public Education Function and encouraged Forum members to get in touch with the Secretariat if they wish to have a member of the Secretariat visit their offices to speak with them about any legal uncertainties in a relevant area of financial markets.¹

5. Any other business

- 5.1 No other business was raised.

¹ Please see Appendix I

The FMLC's Public Education Function: Speeches



Virgilio Diniz
Project Manager

Registered Charity Number: 1164902.

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The FMLC's charitable remit

According to the charitable remit, the FMLC has a tripartite mission:

- to *identify* relevant issues (the **radar** function);
- to *consider* such issues (the **research** function); and
- to *address* such issues (the **public education** function).

Reduced legal uncertainty and risk is in the public good; the *radar* and *research* functions are somewhat self-explanatory in this regard. The *public education* function is a key aspect of the FMLC's status as a charity, and is addressed in the following ways:

- All FMLC papers, presentations/speeches and correspondence are freely available via the FMLC website.
- The FMLC seeks to raise the profile of its research with those who are best positioned to implement solutions. This is achieved primarily through correspondence: the FMLC maintains active correspondence with regulatory and legislative groups around the world, particularly HM Treasury and the European Commission.
- Most FMLC events (with the exception of Patrons' events) are free to attend by members of the public.
- The FMLC also acts as a bridge to the judiciary, a task it carries out primarily by organising seminars to brief senior members of the judiciary on aspects of wholesale financial markets practice.

The Public Education Function

- Along with publications and events, the FMLC Secretariat furthers the Committee's education function by giving speeches about legal developments and issues of legal uncertainty in the financial markets.
- These speaking engagements may be at high-profile events or at a smaller gathering of an interested audience at a stakeholder firm.
- Members of the Secretariat have presented to audiences, within law firms for example, which are interested in learning about current issues facing the financial markets.
- The FMLC used to be CPD-qualified and such talks presented excellent training opportunities.
- Example of topics on which the Secretariat has presented are set out in slides below.

Brexit, FinTech and FinTech Regulation After Brexit

Transitional Period: “Fourth” Country

- Another uncertainty arising in the context of a transition period will be a result of the U.K.’s status during the period as a non-EU Member State.
- While the U.K. will continue to be considered a third country for the purposes of intra-E.U. business, such as the free movement of not legally continue to be party to the E.U.’s regulatory framework.
- For example, U.K. CCPs may not automatically benefit from substituted compliance concessions awarded by the CFTC.
- It will be necessary to start from scratch with the relevant authorities to negotiate bilateral memoranda of understanding with each Third Country jurisdiction in order to ensure that the U.K. remains a “Fourth” Country.

FinTech Today

- At the end of 2018, Bloomberg reported that there were over 2000 types of cryptocurrencies.
- According to a KPMG survey, in March 2019, the U.K. was the most popular country for a trial of cross-border digital currencies.
- On 28 June 2019, Facebook launched its “stable global cryptocurrency” called Libra.
- Blockchain venture capital funding has increased significantly.

Post-Brexit U.K. Fintech Regulation

- **HMT Consultation on Transposition of 5th Money Laundering Directive**
 - Expands regulatory perimeter to include virtual currencies and custodian wallet providers
- **FCA Cryptoassets Taskforce Report**
 - Sets out measures that the U.K. authorities intend to take regarding cryptoassets, including regulating financial instruments that reference cryptoassets and consulting on extending the regulatory perimeter for ICOs
- **FCA’s Feedback Statement (FS17/4) on its Discussion Paper (DP17/3) on DLT**
 - Suggests current rules are flexible enough to accommodate use of DLT and that the FCA will continue to monitor DLT-related market developments
- **FCA granting e-money licences**
 - The FCA granted its first e-money licence to Coinbase in March 2018
- **FCA Guidance (FG16/5) for firms outsourcing to the “cloud”**
 - Lists areas of guidance that firms should consider when outsourcing to the cloud and other third-party IT services, including legal and regulatory concerns and effective access to data.

IBOR Transition (at the P.R.I.M.E Finance Conference 2019)

SONIA (GBP)

The definition of SONIA has two elements:

- (i) Statement of underlying interest

SONIA is a measure of the rate at which interbank wholesale funds in circumstances where credit is provided.

- (ii) Statement of methodology

On each London business day, SONIA is measured as the weighted average of four decimal places, of interest rates paid on eligible transactions.

Eligible transactions are:

- reported to the Bank's Sterling Money Market daily data
- the effective version of the 'Reporting Instructions for Forward Rate Agreements'
- unsecured and of one business day maturity;
- executed between 00:00 hours and 18:00 hours UK time and
- greater than or equal to £25 million in value.

Euro Rates

EURIBOR is the rate at which Euro interbank term deposits are offered by one prime bank to another prime bank within the EMU zone, and is calculated at 11:00 a.m. (CET) for spot value (T+2).

EONIA is a rate which represents the rates at which banks of sound financial standing in the European Union and European Free Trade Area (EFTA) lend funds in the overnight interbank money markets in Euro.

ESTER is a rate which reflects the wholesale euro unsecured overnight borrowing costs of euro area banks. The rate is published for each TARGET2 business day based on transactions conducted and settled on the previous day (reporting date T) with a maturity date of T+1 and which are deemed to be executed at arm's length.

Brexit and finance: the legal framework

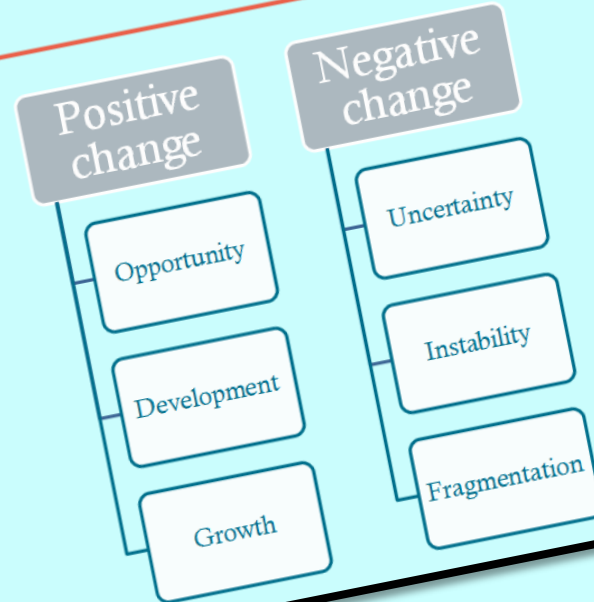
Covering note on the Financial Regulators' Powers (Technical Standards) (Amendment etc.) (EU Exit) Regulations 2018

5 Following this model will mean that EU 'Level 1' legislation (which was developed by the European Commission and negotiated through the Council and European Parliament) and 'Level 2' legislation (apart from BTS and certain other technical elements of Level 2), will become the responsibility of the UK Parliament. This body of EU legislation includes provisions which set the policy direction for financial services, so it is appropriate that responsibility for deciding how deficiencies are fixed in this legislation should rest with Parliament. HM Treasury will propose amendments to this legislation, using the powers under the EUWB, ensuring that Parliament is able to scrutinise all of the changes. It is expected that the majority of the statutory instruments needed to correct deficiencies in this legislation will be laid under the affirmative procedure.

6 For certain EU 'Level 2' technical rules, known as Binding Technical Standards (BTS), HM Treasury proposes to transfer ongoing responsibility from the European Supervisory Authorities to the UK financial regulators – the Bank of England, the PRA, the FCA and the Payment Systems Regulator (PSR). BTS, running to several thousand pages, do not set overall policy direction but fill out the technical detail of how the requirements set at Level 1 are to be met. Having played an important role in the EU to develop these standards, through their membership of the Boards and working groups of the European Supervisory Authorities, UK regulators have the necessary expertise and resource to maintain them after the UK's exit from the EU. This allocation of responsibility would be consistent with the general rule-making responsibilities already delegated to the FCA and PRA by Parliament under FSMA.

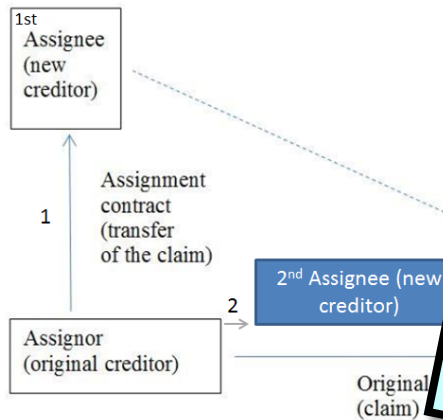
7 As HM Treasury proposes to transfer ongoing responsibility for BTS to the UK regulators, it also makes sense that the regulators perform the task of making corrections to deficiencies in existing BTS so that these rules operate effectively in the UK at exit. HM Treasury therefore proposes to delegate to UK financial regulators the power to correct deficiencies in BTS arising from EU withdrawal.

Two faces of a Brexit future:



Conflicts of laws on securities and claims: collateralisation

Collateralisation and the assignment of claims



Collateralisation and the assignment of claims

- The Commission proposal insures that retail deposits, which are held against banks by natural person depositors, are governed by the law of the underlying claim.
- This is the correct rule: high protection for the depositor by a natural person, who is not a company, and whose habitual residence is in the EU.
- Situations in which individuals are not the assignor of a claim include the taking of security by a company on the basis of a relationship, the assigning of a bank account from one spouse to another. Matters are excluded from the protection of the law of the habitual residence, it may be that only the law of the assignor's habitual residence can generate a legally certain result.

Collateralisation and the assignment of claims

- Further, with regard to bank accounts in general, it is often argued that banks should be able to take a charge over their own indebtedness *vis à vis* their clients under the law of the assigned claim and irrespective of any rule to the contrary in the law of the latter's habitual residence.
- The question arose for consideration in the U.K. courts in two cases: *In re Charge Card Services Ltd* [1987] Ch 150, where it was held to be "conceptually impossible" that banks should take a charge in these circumstances, and *Re Bank of Credit and Commerce International SA (No 8)* [1998] AC 214, where the House of Lords settled the question and upheld the charge. In between these case decisions, legislation was enacted in several jurisdictions with common law influence (including the Cayman Islands, Bermuda, Singapore and Hong Kong) providing for the validity and enforceability of charges of this kind, which were common at the time and continue to be prevalent as a means of taking security today.

Summary and Conclusion

- The Secretariat is happy to visit your organisation and introduce legal uncertainties in a relevant area of the financial markets.
- This helps us get reach a wider audience of stakeholders, learn about the questions occupying their time and fulfil our public education.
- If you are interested, get in touch with Debbie Hayes at: secretarial@fmlc.org or with Venessa Parekh at: research@fmlc.org